



Mark C. Friedlander
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Practice Areas

Construction

Education

University of Michigan (B.A., 1978)
Harvard Law School (J.D., 1981)

Bar Admissions

Illinois
U.S. Court of Appeals
Seventh Circuit
U.S. District Court
Northern District of Illinois

Memberships

American Bar Association
Illinois State Bar Association
Chicago Bar Association
Forum Committee on Construction Law
American Arbitration Association
Design Build Institute of America
Construction Arbitration Advisory Panel
American Consulting Engineers Council
National Academy of Science and Engineering
Society of Illinois Construction Attorneys
Immediate Past-President
Chair, 2016 Olympics Task Force
American College of Construction Lawyers
Fellow
Board of Governors
CPA Construction Niche Builder
Editorial Advisory Board
Journal of Construction Accounting & Taxation
Editorial Board
Newhouse Architectural Foundation
National Academy of Science and Engineering
Committee on Outsourcing of Design and Construction Management Services
for Federal Facilities, Commission on Engineering and Technical Systems
National Research Council, Board on Infrastructure and the Constructed
Environment, 1997

Awards

Super Lawyer — Construction Litigation, *Illinois Super Lawyers*
Leading Lawyer — Construction Law; Professional Malpractice Defense Law, *Illinois
Leading Lawyers Network*
Leading Lawyer — Construction, *Chambers USA – America's Leading Lawyers for
Business*
Best Lawyers in America, Construction
Who's Who Legal — *Illinois*, Construction
AV Peer Review Rated, *Martindale-Hubbell*

Biographical Information

Mark C. Friedlander is co-leader of our Construction Law Group. He concentrates his practice in construction law, both transactional and litigation.

Mr. Friedlander's clients include virtually all participants in the construction industry. He represents architects, engineers, general contractors, subcontractors, public entities, private owners, developers, interior designers, design-builders, and equipment and material vendors. For these clients, Mr. Friedlander provides services to form and incorporate new businesses, to structure transactions, to draft and negotiate contracts, to resolve and litigate disputes, as well as counseling regarding issues of construction law and related areas, including employment, copyright and public procurement.

He also practices in the fields of commercial litigation and professional liability defense. He has established an important precedent in the federal courts with regard to the recovery of attorney's fees in frivolous claims, and is a leading commentator on the viability of tort claims for professional malpractice seeking recovery of solely economic losses. He defends real estate brokers, accountants, attorneys and insurance brokers in professional malpractice actions, and represents businesses and individuals in commercial litigation.

A significant portion of Mr. Friedlander's practice involves structuring construction projects and advising clients regarding project delivery methods. Recently, Mr. Friedlander has received national acclaim for his explanations and analyses of design-build methods of project delivery. He was chairman of the Professional Practices and Contract Committee of the Design Build Institute of America and is among the most frequently sought after writers and speakers in the country on the law and practice of design-build construction.

Mr. Friedlander's most recent endeavor has received a great deal of national attention. He has developed a new business structure for design-build projects in which the design professional leads the design-build team with a general contractor as its subcontractor for construction. He has prepared and copyrighted a set of contract documents that effectuate these unique design-build relationships. Architects and engineers of all sizes and specialties have been using Mr. Friedlander's business structure and contract documents with considerable success.

Mr. Friedlander supplements his practice of law by speaking and writing on various topics of construction law. He is an adjunct professor at the School of Architecture of the University of Illinois at Chicago and has been a lecturer at the Architecture School of Georgia Tech and the engineering schools at Northwestern University, University of Wisconsin at Madison and the Illinois Institute of Technology. He has given speeches and taught seminars extensively both in Chicago and throughout the country and has written numerous articles, in both legal and industry publications, on issues of construction law and professional liability.

Prior to joining Schiff Hardin in 1989, Mr. Friedlander was a partner at Neal Gerber Eisenberg & Lurie from 1987 to 1989, and as an associate at Lurie Sklar & Simon, Ltd. from 1981 to 1987.

He is certified as an arbitrator by the American Arbitration Association and has been trained as a mediator by JAMS/Endispute.

Publications

"Drafting An Effective Design Agreement Using The 2007 AIA Documents: A Practical Guide To New And Controversial Issues In AIA B101," *2007 Drafting and Negotiating Construction Contracts*, Practising Law Institute Real Estate Law and Practice Course Handbook Series (February 2008)

"Changes and Controversial Issues in AIA's New Owner-Architect Agreement," *Construction Accounting and Taxation* (January/February 2008)

"Designer-Led Design-Build: Returning to the Concept of Master Builder," (Co-author) (Publication unknown at this time) (Winter 2007)

"A New Solution for Public Construction Projects: Sequential Designer-Led Design-Build," (Co-author) *Construction Accounting and Taxation* (March/April 2007)

"Responsibilities and Liabilities Of Architects And Engineers For Construction Failures," (Chapter 2) *Construction Litigation*, Illinois Institute For Continuing Legal Education (September 2006)

"Arbitrator-Directed Arbitration: A Different Approach To ADR," *International Construction Law Review* (July 2006)

"Arbitrator-Directed Arbitration: A Modest Proposal" *Construction Accounting and Taxation* (Spring 2006)

"Arbitrator-Directed Arbitration," *American College of Construction Lawyers* (February 2006)

"The New AIA Design-Build Documents," *Construction Accounting And Taxation* (July/August 2005)

"The New AIA Design-Build Documents," *Real Estate Finance Journal* (Summer 2005)

"The New AIA Design-Build Documents," *The Project Manager*, Association for Project Managers (Summer 2005)

"Claims Against Architects and Engineers," *Chapter 6A — Illinois Construction Law* (2004 Supplement)

"Construction Law in Illinois," *Chapter 19 — Construction Defects*, 2004 Edition (February, 2004)

"Why Privatization Plan for Building Permit Won't Work," *Chicago Daily Law Bulletin* (March 26, 2003)

"Plan Review Liability: Risks and Liabilities for Architects," *Licensed Architect* (2nd Quarter 2003)

"Legal Issues Unique to Design-Build," *Construction Accounting & Taxation* (September/October 2002)

"Designer-led Design-Build: Part I", *Contractor Marketing* (July/August 2001)

"Most Common Designer-Led D-B Misconceptions," *Design-Build Magazine* (April 2001)

"Designer-Led Design-Build: More Flexibility for the Owner," *Design-Build Magazine* (April 2001)

"Laws Needed to Limit Scaffolding Act Liability," *American Consulting Engineer*

"Penalty Clauses," *Contractor Marketing* (January/February 2001)

"Questioning Project Web Sites," *Consulting-Specifying Engineer* (December 2000)

"Project Web Sites," *Contractor Marketing* (November/December 2000)

"Organizing the Design-Build Team," chapter author/contributor for *Design-Build Contracting Handbook*, Aspen Law & Business, Second Edition (2001)

"Engineer-Led Design/Build," *Structure* (Fall 2000)

"Liability of Design Professionals in Design-Build Projects," Paper Written for the American Bar Association Forum on the Construction Industry (October 12, 2000)

"Design-Build Speed Limits: Don't Proceed Too Fast and Make Sure Work Scope and Costs are Defined," *Design-Build* magazine (October 2000)

"Ownership Transition Q&A," Law & Practice Column for *Contractor Marketing* (September/October 2000)

"Risk Allocation in Design-Build Construction Projects," Public Contracts Section, American Bar Association (August 23, 2000)

"Just Say 'No' To Bad Contracts," Law & Practice Column, *Contractor Marketing* (July/August 2000)

"The New DBIA Model Contract Documents," *Journal of Construction Accounting and Taxation* (July/August 2000)

"AIA's New Waiver of Consequential Damages," *Contractor Marketing* (March/April 2000)

"Designer-Led Design-Build: Why It Works for Contractors," *Construction Lawyer* (January 2000)

"Balancing Risks and Reward in Design-Build Teaming Agreements" Chapter 2 of *Design-Build Contracting Claims*, Barry B. Bramble and Joseph D. West – Editors, Aspen Law & Business Construction Law Library (1999)

"AIA's New Waiver of Consequential Damages," Law & Practice Column, *Contractor Marketing* (November/December 1999)

"Designer-Led Design-Build: Why It Works for Contractors," *Design/Build Intelligence* (October 15, 1999)

"Don't Proceed Too Fast for Conditions," *Design/Build Intelligence* (October 15, 1999)

"Modernizing Design-Build Licensing Laws," Law & Practice Column, *Contractor Marketing* (September/October 1999)

"The Proposal Contract," Law & Practice Column, *Contractor Marketing* (June/July 1999)

"Ownership Transition," Law & Practice Column, *Contractor Marketing* (March/April 1999)

"Design-Build Speed Limits," Law & Practice Column, *Contractor Marketing* (November/December 1998)

"Design/Build Solutions," *Journal of Management in Engineering* (November/December 1998)

"Malpractice and the Moorman Doctrine's "Exception of the Month," *Illinois Bar Journal* (November 1998)

"Design-Build Checklist," *CPA Construction Niche Builder* (October 1998)

"The AIA's New Waiver of Consequential Damages," *CPA Construction Niche Builder* (September 1998)

"The New A201 General Conditions," Law & Practice Column, *Contractor Marketing* (August/September 1998)

"Provisions for Design-Build Contracts," *CPA Construction Niche Builder* (July, 1998)

"Seven Legal Issues Unique to Design-Build," Law & Practice Column, *Contractor Marketing* (June/July 1998)

- "Realizing Engineer-Led Design/Build," *Civil Engineering* (April 1998)
- "How Architects Can Multiply Their Profits as Design-Builders," *PSMJ Project Delivery* (March 1998)
- "Authority of the Marketing Executive," Law & Practice Column, *Contractor Marketing* (February/March 1998)
- "Using the New Contract Documents," *Focus* (February 1998)
- "Architect-Led Design Build in the Public Sector," *Architect* (January/February 1998)
- "Checklist for Design/Build Teams," Law & Practice Column, *Contractor Marketing* (December 1997/January 1998)
- "Engineer-Led Design-Build: Overcoming the Obstacles," American Society of Civil Engineers (October 8, 1997)
- "Legal Issues Unique to Design-Build," American Society of Civil Engineers (October 7, 1997)
- "A Complete Blueprint for Engineer-Led Design-Build," American Consulting Engineers Council (October 3, 1997)
- "Licensing Issues in Design-Build," *CPA Construction Niche Builder* (October 1997)
- "Design-Build Provides an Opportunity for Architects to Return to the Status of Master Builders." *Architectural Record* (September 1997)
- "Designer-Led Design-Build Teams" *Construction Briefings No. 97-9* (August 1997)
- "Entering a Design-Build Agreement? A Plan of Action," *Consulting/Specifying Engineer* (August 1997)
- "Designer-Led Design-Build: Return of the Masterbuilder," *Inland Architect* (March-July 1997)
- "Design-Build: Legal Obstacles and Solutions" (Part I and Part II), Engineers at the Bar, *Consulting/Specifying Engineer* (April and May 1997)
- "New Design-Build Opportunities for Contractors," *CPA Construction Niche Builder* (April 1997)
- "'Sequential' Design-Build," *Design-Build Strategies* (March 1997)
- "Contractual Alternatives For Your Designer-Led Design-Build Project," *Design-Build Strategies* (February 1997)
- "Multiply Your Profits as a Design-Builder," *Focus* (February 1997)
- "Contractual Alternatives For Your Designer-Led Design-Build Project," *Design-Build Strategies* (February 1997)
- "The Single Entity Option," *Independent Energy Magazine* (January/February 1997)
- "Blueprint Lays Out Designer-Led Design-Build," *Engineering News Record* (December 2, 1996)
- "Designer-Led Design-Build: Overcoming the Obstacles," *Design-Build Dateline*, Design-Build Institute of America (Volume III, Number 6, November-December 1996)
- "New Construction Industry Arbitration Rules," *CPA Construction Niche Builder* (September 1996)
- "Ask the Lawyers," *Consulting/Specifying Engineer* (March 1996)

Practical Illinois Construction Law, Federal Publications, Inc. (1989 to 1996)

"How A/Es Can Take the Lead in Design-Build," *Design-Build Strategies* (in two parts, December 1995 and January 1996)

"Repeal of the Structural Work Act," LETTERS, *Structural Engineers Association of Illinois Bulletin* (April 1995)

"Contract Provisions That Improve Cash Flow," *CPA Construction Niche Builder* (April 1995)

"Structuring Design-Build Joint Ventures," *Design-Build Dateline*, Design-Build Institute of America (March-April 1995)

"Alternative Business Structures for Design-Build Ventures," *Design-Build Strategies* (March 1995)

"Choosing a Business Structure for a Design-Build Joint Venture," *CPA Construction Niche Builder* (February 1995)

"Three Legal Issues Unique to Design-Build," *Communique* (Winter 1995)

"Alternative Business Structures for Design-Build Ventures," *Journal of Construction Accounting and Taxation* (Spring 1995)

"Design-Build: One-Stop Construction Delivery Gains In Popularity, Engineers at the Bar," *Consulting/Specifying Engineer* (January 1995)

"An Introduction to Design/Build," *CPA Construction Niche Builder* (January 1995)

"Construction Warranties," *Construction Briefings* (December 1994)

"Legal Issues Unique to Design-Build," *Consulting/Specifying Engineer* (November 1994)

"Contract Clauses That Improve Cash Flow," *The Construction Industry Advisor* (Fall 1994)

"Seven Legal Issues Unique to Design-Build," *Design-Build Dateline*, Design-Build Institute of America (September-October 1994)

"Industrial Design-Build Construction Contracts: An In-Depth Evaluation," *Focus* (September 1994)

"Alternative Dispute Resolution in a Nutshell," *The Construction Industry Advisor*, (Spring 1994)

"A Primer on Industrial Design/Build Construction Contracts," *The Construction Lawyer* (April 1994)

"Ask the Lawyers: Collecting Receivables," *Consulting/Specifying Engineer* (March 1994)

"Ask the Lawyers: Exploring the Design/Build Relationship," *Consulting/Specifying Engineer* (December 1993)

"Ask the Lawyers: Substitution Liability and the Standard of Care," *Consulting/Specifying Engineer* (August 1993)

"Title III of ADA: Liability or Opportunity," Engineers at the Bar, *Consulting/Specifying Engineer* (August 1993)

"Ask the Lawyers: Who Should Bend?" *Consulting/Specifying Engineer* (May 1993)

"Ask the Lawyers," *Consulting/Specifying Engineer* (April 1993)

"Ask the Lawyers," *Consulting/Specifying Engineer* (January 1993)

"Strengthening Your Specifications," *Consulting/Specifying Engineer* (November 1992)

"Winning and Preventing Fee Disputes with Strong Contract," Engineers at the Bar, *Consulting/Specifying Engineer* (January 1992)

"Design Professional's Rights and Remedies When Owner Breaches Contract," Chapter 24 of *Design Professional's Handbook of Business and Law*, John Wiley & Sons, Inc. (1991)

"Responsibilities and Liabilities of Architects and Engineers for Construction Failures," *Institute for Continuing Legal Education* (1990)

"A Legislative Agenda to Curb Liability Lawsuits," *Consulting/Specifying Engineer* (March 1990)

"A Radical Proposal to Stem the Professional Liability Crisis," *Consulting/Specifying Engineer* (June 1990)

"Starting Your Own Practice," *Consulting/Specifying Engineer* (November 1990)

"The Indemnity Dilemma," *CCAIA Focus* (September 1989)

"Undesirable Projects and Clients," *SMPS*, Volume 14, Issue 9 (September 1989)

"The Impact of Moorman and Its Progeny on Construction Litigation," *Illinois Bar Journal*, Volume 77 Number 22 (August 1989)

"The Design Professions: Let's Regulate Expert Witnesses," *Civil Engineering* (April 1989)

"End Construction Suit Abuses," *Crain's Chicago Business* (June 12-18, 1989)

"Responsibilities and Liabilities of Architects and Engineers for Construction Failures," *Construction Litigation Supplement, Illinois Institute for Continuing Legal Education* (1987)

"A Blueprint for the Duties and Liabilities of Design Professionals after *Moorman*," 60 Chicago Kent L. Rev. 1 (1984)

"Design Professionals' Recovery of Attorneys' Fees When Falsely Sued," *Construction Law Advisor* (July, 1984)

"Cutting the Cost of Litigation Through Court-Annexed Compulsory Arbitration," *Construction Law Newsletter* (Winter, 1984)

"The Duties and Liability of Brokers to Buyers," *Real Estate Magazine* (November-December 1984)

Speeches and Presentations

"The New AIA Documents," American Bar Association (Real Property Section), Washington, D.C. (May 2, 2008)

"AIA Documents: New Forms, New Issues, New Strategies," American Bar Association, San Antonio, Texas (February 7, 2008)

"Starting Over – The Newly Created B101 Owner/Architect Agreement," The 2007 American Institute of Architects (AIA) Documents: New Forms, New Issues, New Strategies (January 31, 2008)

"Condominium Defect Litigation: Contractual Protections," Society of Illinois Construction Lawyers, Chicago, Illinois (November 20, 2007)

"The 2007 AIA Documents," (Co-presenter) In-House Seminar for Architects, Schiff Hardin, Chicago, Illinois (November 20, 2007)

"Architect-Led Design-Build: A Practical Business Plan for Architects to Lead Their Own Design-Build Team," Association of Licensed Architects – Illinois, Rolling Meadows, Illinois (May 16, 2007)

- "Architect-Led Design-Build: A Practical Business Plan," American Institute of Architects (May 4, 2007)
- "Architect-Led Design-Build, Return of the Master Builder," National Convention of American Institute of Architects (June 2006)
- "Arbitrator-Led Arbitration," Chicago International Dispute Resolution Association (April 2006)
- "Construction Site Safety Issues," Half Moon LLC Seminar: "Public Safety Laws and Issues for Illinois Architects, Engineers and Construction Professionals" (October 2005)
- "A Case Study," Presentation to Design Professionals Sponsored by Liberty International (September 2005)
- "Architect-Led Design-Build, Return of the Master Builder," National Convention of American Institute of Architects (May 2005)
- "Architects Registration Examination Preparation Class," University of Illinois at Chicago School of Architecture (2005)
- "A New Project Risk Assessment Tool for Owners, Contractors, A/E's and Their Lawyers," Construction Superconference in San Francisco (December 10, 2004)
- "Build What You Design: A New-Old Approach to Architecture and Construction," University of Illinois at Chicago Seminar (March 2004)
- "The Law & Business of Design-Build," Society of Illinois Construction Lawyers (January 2004)
- "Legal Issues for Design-Build," Association of Licensed Architects (October 2003)
- "Value Based Contracting — It's Not Just Price Anymore: Allocating Risk in Design-Build Projects," American Bar Association Forum on the Construction Industry (October 2003)
- "Legal and Business Differences — Design/Build vs. Traditional Construction," Design/Build Associates, LLC Seminar (December 2002 and January 2003)
- "Construction Project Delivery Systems: What They Really Mean and How They Work," Illinois CPA Foundation Construction Conference — Anatomy of a Deal Seminar (October 2002)
- "Design Build for Corporate Projects," Corporate Architects PIA of the Chicago Chapter of the American Institute of Architects, (November 2000)
- "Overview of the Law of Construction Warranties," Continuing Arbitrator Education on Warranties and Case Management Issues Program, Providence, Rhode Island (November 2000)
- "Design Build Exposure for Design Professionals: Construction Evaluation, Design Delegation and Professional Licensing," Speech, ABA Forum on the Construction Industry, Scottsdale, Arizona (October 2000)
- "Shop Drawing Approval," Panel Discussion, Construction Industry Roundtable (September 2000)
- "The ABC's of Design-Build," Jones Lang LaSalle Best Practices on Project and Development Management Conference (September 2000)
- "Design-Build Options for the Public Sector," Video conference presentation with various Michigan municipalities, Chicago (February 2000)
- "Design-Build Options for the Public Sector," Video conference presentation with various Michigan municipalities, Chicago (February 2000)

"The Law and Basics of Design-Build," Construction Specifications Institute's 43rd Annual Convention and Exhibit, Los Angeles, Calif. (June 1999)

"Arbitration and Mediation for Engineers," Northwestern University Engineering School, Evanston, Ill. (May 1999)

"Alternative Dispute Resolution in the Construction Industry," Northwestern University Engineering School, Evanston, Illinois (May 1999)

"Engineer-Led Design-Build Teams," Lecturer at the Structural Engineers Association of Illinois Lecture Series, "Engineering into the 21st Century, Chicago (March 1999)

"Analysis of the DBIA Model Contract Documents," Tenth Annual Meeting of the American College of Construction Lawyers, Tucson, Ariz. (February 1999)

"Change Orders and Construction Damages," American Arbitration Association Training Seminar for Arbitrators, Schiff Hardin & Waite, Chicago (November 1998)

"Seven Legal Issues Unique to Design-Build," American Institute for Professional Training and Development, Inc., Chicago (October 1998)

"Architect-Led Design-Build: How and Why To Do It," Presentation at AIA Chicago 1998 Professional Development Conference, Chicago (October 1998)

"Legal Issues of Design-Build," Presentation at Construction Specifications Institute's [CSI] 42nd Annual Convention and Exhibit, Baltimore, Md. (June 1998)

"Design-Build: Implications for Engineers," CEC/G and GSPE Joint Summer Meeting, Jekyll Island, Ga. (June 1998)

"Legal and Business Issues Unique to Design Build," Clifton Gunderson Marketplace 2000, Itasca, Ill. (June 1998)

"Protecting Yourself in Design-Build Contracts," A/E/C Systems '98 and Build USA, Chicago (June 1998)

"Precasting the Future of Design/Build," LEAP Associates International, Inc., Tampa, Fla. (June 1998)

"Design-Build with the A/E as Prime," Consulting Engineers Council of Missouri (CECMo), Osage Beach, Mo. (May 1998)

"Alternative Dispute Resolution in the Construction Industry," Northwestern University's Graduate Engineering School (May 1998)

"Modern Construction Contracts and Popular Variations," In-House Seminar at International Contractors, Inc. (April 1998)

"Design-Build for Electrical Engineers & Contractors," Electric West '98 Conference, Las Vegas, Nev. (February 1998)

"Structuring the Design-Build Team," Conference sponsored by McGraw Hill and the Construction Specifications Institute titled "Succeeding in Design-Build," Chicago (October 1997)

"Engineer-Led Design-Build: As A Risk Management Device," American Society of Civil Engineers Conference, Minneapolis, Minn. (October 1997)

"Design Build: Legal Obstacles and Solutions," American Society of Civil Engineers Conference, Minneapolis, Minn. (October 1997)

- "Engineer-Led Design-Build," American Consulting Engineers Council Conference, Salt Lake City, Utah (October 1997)
- "Structuring the Design-Build Team," Conference sponsored by McGraw Hill and the Construction Specifications Institute titled "Succeeding in Design-Build," San Francisco, Calif. (September 1997)
- "Structuring the Design-Build Team," Conference sponsored by McGraw Hill and the Construction Specifications Institute titled "Succeeding in Design-Build," Philadelphia, Pa. (September 1997)
- "Design-Build Project Delivery Methods Under the New Texas Statute," Seminar at the University of Texas, Austin, Texas (September 1997)
- "Successful Design-Build Project Delivery," Seminar for Iowa State School of Construction Engineering, Chicago (June 1997)
- "Structuring the Design-Build Team," Presentation at Conference sponsored by McGraw Hill and the Construction Specifications Institute entitled "Succeeding in Design-Build," Orlando, Fla. (June 1997)
- Northwestern Engineering Law Class on "Alternative Dispute Resolution" (May 1997)
- "Architect-Led Design-Build," Eastern New York Chapter of the American Institute of Architects (June 19, 1997)
- "Risk Management for Civil Engineers," In-House Seminar at Manhard Consulting Engineers (July 1997)
- Management Express Luncheon on "Designer-Led Design-Build" sponsored by the American Society of Civil Engineers at the Chicago Bar Association (May 1997)
- "Structuring the Design-Build Team," at Conference sponsored by McGraw Hill and the Construction Specifications Institute titled "Succeeding in Design-Build," Houston, Texas (May 1997)
- "A Practical Business Plan for A/E Prime Design-Build," Design-Build America '97 Conference hosted by Professional Services Management Association (March 1997)
- "Professional Liability in Designer-Led Design-Build," Seminar for AVA Insurance and DPIC (February 1997)
- "Innovative Financial Instruments to Facilitate Designer-Led Design-Build," Seminar for DPIC Companies and the Orion Group (January 1997)
- "Successful Design-Build Projects: Design Build Fundamentals: Features & Strategies for Today's Managers," Seminar at Georgia Institute of Technology, Atlanta, Ga. (December 1996)
- "Step by Step: Architects as Design-Builders, Prime to the Owner" Project Delivery Focus & Forum, AIA Kentucky Convention (November 1996)
- "Model or Custom Design-Build Contracts: What's Best for You?" Professional Design-Build Conference (October 1996)
- Moderator, "Outside the Fishbowl: How Other Countries Use Design-Build," Professional Design-Build Conference (October 1996)
- "Construction Law for Engineers," Seminar at Doyen and Associates, Incorporated (June 1996)
- "Successful Design-Build Projects," Seminar at Georgia Institute of Technology (May 1996)
- "Civil and Not-So-Civil Engineering," Seminar for Manhard Consulting, Limited (April 1996)

- "Avoiding Professional Liability," Seminar for Anthony Belluschi Architects, Ltd. (April 1996)
- "Professional Liability in Road Construction Projects," Seminar for Homer L. Chastain & Associates, LLP (April 1996)
- "Professional Liability for Civil Engineering Firms," Seminar for Nakawatase Wyns & Associates, Inc. (March 1996)
- "How To Do Design-Build Joint Ventures" and "Re-Engineering Design Firms for Design-Build," two workshops as part of the Design-Build America '96 Conference and Exhibition hosted by Professional Services Management Journal (March 1996)
- "Professional Liability in Environmental Self-Audits," Speech to the Regional Meeting of the Federation of Environmental Technologists, Milwaukee, Wis. (March 1996)
- "The New A-201 General Conditions," Seminar sponsored by The American Institute of Architects (December 1995)
- "Design-Build Construction and Strategies Alliances," Chicago Chapter of Construction Financial Management Association (November 1995)
- "Mediation: You Can Only Do It Once, So You Better Get It Right!" Seminar to Chicago Bar Association (October 1995)
- "The Associated General Contractors of America Design-Build Family of Contract Documents," Design-Build Institute of America and Stanford Engineering School, San Francisco, Calif. (October 1995)
- "Everything You Always Wanted To Know About Construction Law But Were Afraid To Ask," American Institute of Architects – Young Architects Division (May 1995)
- "Professional Liability Issues for Engineering Firms," Seminar for Clark Engineers MW, Inc., Peoria, Ill. (April 1995)
- "Professional Liability," Seminar for Pollock Holzrichter Nicholas, Ltd. (April 1995)
- "Legal Issues Unique to Design-Build Construction," Seminar to Chicago Bar Association, Real Property Division (March 1995)
- "Avoiding Jobsite Liability," Seminar for DLK Architecture, Inc. (February 1995)
- "Liability at the Jobsite," Seminar for Cowhey, Gudmundson, Leder, Ltd. (January 1995)
- "The New Illinois Real Estate Brokerage Laws," Seminar for The Kahn Realty Companies (January 1995)
- "Issues in Professional Liability," Seminar for Phillips Swager Associates, Inc. (December 1994)
- "Avoiding Structural Work Act Claims," Seminar for Primera Engineers, Limited (December 1994)
- "Professional Liability for Architects in Commercial Construction," Seminar for Anthony Belluschi Architects, Ltd. (November 1994)
- "Design-Build Entities," Design Professionals Risk Control Group 5th Annual Loss Prevention Convocation, Monterey, California (November 1994)
- "Structural Engineers' Liability in Construction Projects," Seminar for Tylk, Gustafson and Associates, Inc. (October 1994)
- "Warranties in Design-Build Construction Contracts," Speech to Public Contract Subcommittee of Forum Committee on Construction Law, New Orleans ABA Meeting (August 1994)

- "Construction Contract and Claims," Seminar for Construction Industry CPAs/Consultants Association (CICPAC/PENCOR) (June 1994)
- "Legal Issues in Civil Engineering," Seminar for Cowhey, Gudmundson, Leder, Ltd. (May 1994)
"Liability and Risks for Civil Engineers," Seminar for Kudrna & Associates (April 1994)
- "Liability Issues for Civil Engineers," Seminar for Hampton, Lenzini & Renwick (April 1994)
- "Liability and Risks of Interior Designers," Seminar for Lieber Architects (April 1994)
- "Professional Liability," Seminar for VOA Associates (March 1994)
- "Scaffold Act Liability for Design Professionals," Seminar for Klein & Hoffman (January 1994)
- "Partnering: Boon or Boondoggle?" Speech to Northwest Indiana Business Roundtable and Construction Advancement Foundation (September 1993)
- "Buyer Brokerage in Residential Real Estate," Lecture series to Coldwell Banker, Prudential and Kahn Realty Companies (Summer 1993)
- "Total Quality Management for A/E Firms," Lexington Insurance Co. Seminar for Giffels Associates (December 1992)
- "What's New in Professional Liability," Seminar for Perkins & Will (October 1992)
- "The AIA General Conditions," Lexington Insurance Co. Seminar for Holabird & Root (September 1992)
- Panelist, "Consulting Specifying Engineer," Roundtable on Specifications Drafting (August 1992)
- "Working with the B141 Document," Seminar sponsored by the Chicago Chapter, American Institute of Architects (May 1992)
- "The Fair Housing Laws," Speech delivered to combined Kahn Realty Companies (May 1992)
- "Construction Update," CPA Leasing Conference (April 1992)
- "Problem Solving and Negotiating for Interior Designers," Seminar to the ASID (April 1992)
- "Illinois Construction Law," Seminar for Chicago Housing Authority management personnel (November 1991 and February 1992)
- "Design Firms and the ADA," Seminar (January 1992)
- "Facts and Figures of Construction Litigation," Chicago Committee on Highrise Buildings (August 1991)
- "Professional Liability and Fee Collections," Seminar for the American Society of Interior Designers and Institute of Business Designers (August 1991)
- "A Proposal for Monitoring Expert Testimony," Legal Counsels' Forum of the American Consulting Engineers Council (May 1991)
- "Understanding Commercial Real Estate Leases" CPA Leasing Conference (January 1991)
- "Consequential Costs," Speech to Chicago Chapter of American Institute of Architects (September 1990)

"Field Representation Services," Seminar Sponsored by the Northeast Illinois Chapter of the American Institute of Architects (August 1990)

"The Law of Design Professional Malpractice," Lexington Insurance Professional Liability Claims Department (June 1990)

"Unique Aspects of Construction Contracts," Illinois Power Company (June 1990)

"Mechanic's Liens," Young Lawyers Section of the Chicago Bar Association (May 1990)

"Professional Liability & Expert Witnesses," Consulting Engineers Council of Illinois (November 1989)

"How Architects Can Solve the Professional Liability Rises," Northeast Illinois Chapter of the American Institute of Architects (April 1989)

"Design-Build Construction," Joint ASHRAE/AIA Northern Illinois Seminar (February 1989)

"Practical Illinois Construction Law" Seminar sponsored by Federal Publications – Chicago, Peoria and Springfield, Ill. (1989 to 1996)

"Architects and Engineers: Responsibilities and Liabilities," Illinois Institute for Continuing Legal Education (September 1988)

"Transaction Costs: the Incredible Expense of Litigating Construction Claims," The Chicago Economic Development Council (August 1988)

"Nuts and Bolts of Mechanic's Liens," Roofing Contractors Association (March 1988)

"Minitrials as an Alternative Method of Dispute Resolution," Building Contractors Association (December 1984)

"The New Construction Statute of Limitations in Illinois," Professional Managers, Inc. Claims Department (June 1984)

"Recovery of Attorney Fees," Shand Morahan Professional Liability Claims Department (January 1984)